



# News from

# Industrial Analytical (Pty) Ltd



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## Who's Who at

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**Managing Director**  
Mr. Francois Beukes

**Technical Director**  
Dr. Pat Butler

**Internal Sales Coordinator**  
Ms. Lorian Robinson

**Product Specialist**  
-Claisse Fusion Equipment  
Mr. Reinou Olwagen

**Product Specialist**  
-Pharmaceutical  
Mrs. Berdine Kruger

**Internal Sales Assistant**  
- Pharmaceutical  
Mrs. Portia Mthembu

**Product Specialist**  
-Spectrascan Standard Solutions  
Ms. Chricentia Khumalo

**Product Specialist**  
-ALFA AESAR Research Chemicals  
Ms. Maritza Botha

**Internal Sales Assistant**  
-ALFA AESAR Research Chemicals  
Ms. Desire du Plessis

**Finance**  
-Debtors & Creditors  
Mrs. Jenni Haefele

**Marketing & Sales Assistant**  
Ms. Daisy Kolberg

**Dispatch and Receiving Clerk**  
Ms. Queen Kubeka

**Stores & Office Support Clerk**  
Ms. Nothile Kubeka

**Receptionist**  
Ms. Heidi van Loggerenberg

### **SPECTRASCAN®**

**- the AAS, ICP, ICP-MS and IC standards you can trust!**

#### Spectrascan®, the facts:

- Was first introduced on the southern Africa market in 1994 by Industrial Analytical.
- Custom blends were introduced in 1998 already!
- SUPPLY and DEMAND – Industrial Analytical installed a special Cold Room facility to accommodate the ever increasing demand for 'out of stock' standards. Our new Cold Room facility has led to lower prices on standards and an overnight delivery terms on 80% of our range!
- Quality has never been negotiable and Spectrascan® standards are being produced and certified in accordance with ISO 9001:2000, ISO 17025 and ISO Guide 34:2000.

ISO Guide 34:2000 incorporates:  
 ISO Guide 30: Terms & Definitions  
 ISO Guide 31: Content of CoA  
 ISO Guide 35: Statistical Principles

ISO Guide 34:2000 is specifically for the accreditation of reference material producers and assures that the producer has complete control of ALL the "ingredients" in the CRM, and that he can prove this through an extremely well documented quality management system. All methods used to certify a standards must be validated and proven to be accurate...

Spectrascan® Standards comply with these requirements!

Quite a few other suppliers will offer CRM's, with a COA, that are traceable towards .?..?..?, but what does that mean when something goes wrong?

What if YOUR customer queries your results? You will only be able to defend your results when you have CRM's that are manufactured under ISO Guide 34:2000!



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